



Referring Salesperson Registration Form

JMC Homes Community: _____ Date: _____

JMC Homes offers licensed California real estate salespersons (each, a "**Referring Salesperson**") a referral fee for referring potential buyers (each, a "**Potential Buyer**") to certain selected JMC Homes communities if the Potential Buyer enters into a Purchase and Sale Agreement with JMC Homes for a home in the community within 30 days of the Potential Buyer's first visit to the community (provided the Referring Salesperson accompanies Potential Buyer on the first visit). The Referring Salesperson must accompany the Potential Buyer during Potential Buyer's first visit to the JMC Homes community. There are no exceptions to this rule. During the first visit, Potential Buyer, Referring Salesperson and the JMC Homes sales representative must execute this registration form. If this registration form is not fully executed, no referral fee will be paid.

This registration form only applies to the community referenced above. In order to qualify for a referral fee being offered at any other JMC Homes community, the Referring Salesperson and the Potential Buyer must fill out a registration form for that community.

The referral fee, if any, will be the amount that is being offered at the time the Purchase and Sale Agreement is executed, or as per MLS listing if property is listed on MLS. The referral fee will not be paid if it is not being offered at the time the Purchase and Sale Agreement is executed. As a condition to Referring Salesperson becoming eligible for the referral fee, Potential Buyer, Referring Salesperson and JMC Homes must enter into the Broker Referral Commission Agreement on the JMC Homes form. Payment of the referral fee, if any, is subject to all of the terms and conditions of the Broker Referral Commission Agreement.

NOTE: The Real Estate Purchase and Sale Agreement and all other point of sale paperwork will be prepared by the JMC Homes sales representative on JMC Homes forms. All lender and escrow processing will be coordinated by the JMC Homes sales representative.

Potential Buyer's Name (Print)

Signature Date

Potential Buyer's Name (Print)

Signature Date

Referring Salesperson (Print)

Signature Date

JMC Homes Sales Representative (Print)

Signature Date